

Alexander Arafa

Current Position

Head of Area & Contribution
Management

Date of birth 15.03.1960 **Date of entry** 01.03.1999 **Languages** German, English, Arabic

Nationality Swiss **Marital status** Single



Professional Experience

Period	Function	Company
2016 – today	Head of Area & Contribution Management	Swiss WorldCargo, Swiss International Air Lines Ltd.
2008 – 2016	VP Cabin Crew	Swiss International Air Lines Ltd.
2005 – 2008	VP Sales Europe	Swiss International Air Lines Ltd.
2001 – 2005	VP Product Development & Management	Swiss International Air Lines Ltd.
1999 – 2001	VP North Europe	Swiss International Air Lines Ltd.
1999 – 1999	VP Western Europe & North Africa	Swiss International Air Lines Ltd.
1996 – 1998	VP Sales Strategy	Lufthansa German Airlines
1993 – 1996	GM Sales & Distribution USA	Lufthansa German Airlines
1990 – 1993	Regional Sales Development Manager Europe	American Airlines
1986 – 1990	Sales Manager North Germany	American Airlines
1986 – 1986	Sales Representative Hamburg	Olympic Airways
1983 – 1986	Accounting Analyst	Northwest Airlines
1982 – 1983	Front Office & Reservation Agent	Hotel Intercontinental Hamburg

Education

Date	Degree	
2012	MBA	Lancaster University UK
1982	Bachelor Degree	Hotel Management School Hamburg